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### Drew Richey Completes 70.3 Triathlon in Augusta, GA

In September Drew's triathlon team, T3 BG Multisport, traveled to Augusta, GA, to compete in the Ironman 70.3. In all, 32 team members competed with the team taking 1st place in their division. Drew posted his best personal finish yet after 8 seasons of competition but is most proud of the team victory!

### Andrew Boyles' Engagement



Our JPS Family will be growing here shortly as Andrew proposed to girlfriend, Maddie Murrell of Columbia, KY, on August 26.

The two will be getting married in August 2018 in Smiths Grove, KY.

### Hal Schmitt to Begin 12th Season as WKU Men's Basketball Color Analyst

Hal is set to begin his 12th season as the voice for the WKU Men's Basketball team. The WKU Men's Basketball team under second year coach Rick Stansbury kicks off its season on November 10 against Missouri State. Tune in to WKLX – FM 100.7 to hear Hal in action.

### Hal Schmitt Welcomes New Granddaughter

On Friday, September 9<sup>th</sup>, Hal and his wife, Vicki, welcomed their third beautiful granddaughter into the world.

Ansley Jane Carey is the daughter of Hal's daughter, Sarah and her husband, Mike. Ansley was 21 in length and weighed 8 lbs 10 oz.



### Jacqueline Rowe Recognized as 2017 Exceptional Volunteer by American Red Cross

Jacqueline Rowe recently commenced her third year of serving on the Board of Directors for the South Central Kentucky chapter of the American Red Cross. In September, she represented the Red Cross and our team by volunteering at WBKO's Days of Giving for Hurricanes Harvey and Irma. Over a total of four days, Jacqueline and other volunteers collected over \$43,000 for victims of the two hurricanes! In addition to her fundraising efforts, Jacqueline has been recognized as a 2017 Exceptional Volunteer for her service to the American Red Cross in South Central Kentucky.

## AFFORDABLE Christmas

Affordable Christmas empowers low-income families with the opportunity to purchase gifts at an affordable cost. Along with Hope House and the community we collect brand new toys or monetary donations (used to purchase toys) which we then price at 1/10<sup>th</sup> the original retail value.

### How You Can Help:

Donate: By purchasing toys, giving monetary donations (used to buy toys), or by hosting a toy drive at your church, workplace, Sunday school class, etc.

*We will be collecting donations for Affordable Christmas again this year. Keep an eye out for more details coming soon!*

A shopping list can be downloaded at:  
[www.hopehousebg.org](http://www.hopehousebg.org)

Our *Conference Call Series* is an excellent way to get a perspective on the capital markets from a source not charged with boosting ratings and selling advertising.

*If you are not receiving our invitation emails for these calls, please contact us to confirm your email address!*



## JPS Successfully Launches New Conference Call Series

On Wednesday, September 27<sup>th</sup>, JPS Financial Group hosted the first installment of our new conference call series. Hosted by our own Mike Jennings and Kyle Judd, the call provided listeners with insight into the current market environment and potential opportunities for investors.

In an effort to keep you informed in the midst of your busy schedule, the calls will last approximately 15 minutes. A replay of the call is also made available for those unable to dial into the live call.

Invitations and replay information are sent via email. If you are currently not receiving emails from our team, but would like to please call our office at (270) 467-9664 or email our office at [JPSFinancialGroup@hilliard.com](mailto:JPSFinancialGroup@hilliard.com).

Our next call will take place on Wednesday, December 20<sup>th</sup> at 2 pm central time. You may dial-in to the call using the following information:

**Toll-Free Dial-In Number: (877) 310-3718**

**Conference Code: 6599818277**

## Unified Trust Company Advisor Focus Group

In mid-September, Drew and Andrew participated in Unified Trust Company's Advisor Focus Group. Unified Trust Company, based out of Lexington, KY, is a retirement plan record-keeper that partners with financial advisors to service company sponsored retirement plans such as 401(k) plans and Cash Balance Pension plans. Our team was one of 15 advisor groups that was asked to participate in the two day event in Asheville, NC. Over the course of the event Drew and Andrew participated in discussion that centered around new trends in the retirement plan industry, how to build an effective service model, and provided feedback to Unified Trust Company on the technology and resources needed to effectively service qualified retirement plans.

## Josh Marson visits Russell Investments' Home Office

In early September, Josh traveled to Seattle Washington to attend the Russell Investment's "Engage" 2017 due diligence conference. Josh spent two days attending presentations and meetings with portfolio managers and portfolio strategists to continue our teams education, understanding, and due diligence with regards to Russell Investments' asset management and portfolio construction practices. While Russell Investments is a global leader in asset management, it is imperative that we continue to monitor and evaluate managers due to the fluidity of the global market landscape.



The Gideons International

The Gideons International is an Association of Christian business and professional men and their wives dedicated to telling people about Jesus through associating together for service, sharing personal testimony, and by providing Bibles and New Testaments. While we are often recognized for our work with hotels, we also place and distribute Scriptures in strategic locations so they are available to those who want them, as well as to those who may not know they need them.

The Gideons International began distributing the Word of God in 1908. Today, there are more than 270,000 Gideons and Auxiliary – and an untold number of supporters – in 200 countries, territories, and possessions across the globe. These dedicated individuals have given their time and money to make it possible for others to learn about the love of God by giving them access to His Word. We have placed and distributed more than 2 billion Bibles and New Testaments around the world.

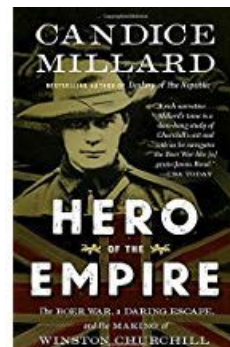
Our very own, Mike Jennings, has been a member of The Gideons International since 1980. Mike has served a three year term as the Kentucky State President, as well as holding other state offices. As a Gideon, Mike has visited several countries to help pass out Bibles and train church leaders such as Latvia, Nigeria, and India.

## Shawn's Summer Reading Recap



Over the summer, I read two exceptional non-fiction books. The first, *Dead Wake*, is the most recent book by author Erik Larson. Larson has penned such greats as *In the Garden of Beasts*, *Thunderstruck*, and *The Devil in the White City*. *Dead Wake* takes place in WWI and tells the story of the sinking of the Lusitania in great detail. As usual, Larson brings so much to the book with his research. I learned so much about WWI, President Wilson, and German U-boats during the book. I would highly recommend this book for anyone who loves WWI history or just a great story.

The second book, *Hero of the Empire*, is written by Candice Millard. Millard has written books like *River of Doubt* and *Destiny of the Republic* (which I also recommend!). *Hero of the Empire* tells the story of Winston Churchill in his twenties. Churchill was utterly convinced, at age 24, that he was going to become the Prime Minister of England. Millard's story takes place mostly in South Africa during the Boer War. The story tells of Britain's ongoing dispute in South Africa along with Churchill's capture, being taken prisoner, and his ultimate daring escape. I found the story to be fascinating and I could hardly put the book down. Enjoy!



## Upcoming Events in Bowling Green

**Pumpkin Festival at Jackson's Orchard**  
October 7-8, 14-15, 21-22, and 28-29

Saturdays: 8 am – 6 pm  
Sundays: 1pm – 6 pm

**Orchestra Kentucky Presents Tchaikovsky and Friends**

**October 23<sup>rd</sup> at 7:30 pm**

The orchestra of the Southern Kentucky Performing Arts Center will be performing a concert featuring Tchaikovsky's greatest hits.

**BG 26.2 & Half Marathon**

**November 5<sup>th</sup>**

If you are interested please visit [www.bg262.com](http://www.bg262.com)

**Bowling Green- Warren County Jaycees Christmas Parade**

**December 2<sup>nd</sup>**

Parade route begins at Main @ College Street and ends at 6<sup>th</sup> Avenue and State Street. Visit the Bowling Green KY Jaycees Christmas Parade page on Facebook for more information.

## Important Notice Regarding 2017 1099s

By now you are aware that earlier this year our broker-dealer, Hilliard Lyons, transitioned its clearing services from our home office to First Clearing Corporation (FCC). As a result of both Hilliard Lyons and FCC being the custodian of your account(s) during the year, you will receive 2017 tax documents from both firms. Your tax preparer will need both sets of documents to accurately complete your 2017 tax return. Moving forward, beginning with the 2018 tax year, you will only receive tax documents from FCC.

Please be mindful of this unique circumstance and make sure you have both sets of documents when scheduling a meeting with your tax preparer in the first quarter of 2018.



### Team Member Spotlight: Mike Jennings

#### Tell us about your family.

I've been married to my wife, Kathern for 46 years (we met in high school.) We have one son, Patrick, who resides in Oldham County with our daughter-in-law, Rebecca, and our two granddaughters, Parker and Sydney. Patrick works as a lobbyist out of Frankfort and Rebecca is in the process of being appointed a Federal Judge for Western Kentucky.



#### What do you like most about working at JPS?

My favorite thing about JPS is the great team that we have.



#### What has been the favorite trip you've taken and why?

I traveled to Nigeria in 2003 with the Gideons. We were able to distribute over 662,000 Bibles to schools and colleges. Some of the schools had no books prior to us coming.

#### What are two things that others may not know about you?

I was the DAR Social Studies Teacher of the Year in the early 1980s.

I was born in Evansville, IN and lived there until moving to Kentucky when I was in the second grade.

#### What other jobs did you have before you were a financial advisor?

I taught school for six years, was assistant principal for two years, had a brief stint as a social worker, I worked in the furniture and appliance business, I worked in a funeral home, and as an EMT. I also have been cattle farming for the last 30 years and owned and operated an income tax office for the last 40 years.