

Specialty Finance

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#### COMPANY UPDATE / ESTIMATES CHANGE

| Kev | Мe | tric | S |
|-----|----|------|---|
|     |    |      |   |

| \$17.86         |
|-----------------|
| NA              |
| \$20.60-\$16.00 |
| 47.7            |
| \$852           |
| 349.3           |
| 26.5%           |
| 87.6%           |
| 6.2%            |
| \$15.33         |
| 116.5%          |
| 10.1%           |
| 19.0x           |
|                 |

#### **Net Investment Income Per Share**

|       |        | Prior  | Curr.    | Prior  | Curr.  |
|-------|--------|--------|----------|--------|--------|
|       | 2016A  | 2017E  | 2017E    | 2018E  | 2018E  |
| 1Q    | \$0.29 | \$0.42 | \$0.42 A | \$0.47 | \$0.46 |
| 2Q    | \$0.49 | \$0.40 | \$0.42   | \$0.47 | \$0.47 |
| 3Q    | \$0.42 | \$0.44 | \$0.45   | \$0.49 | \$0.48 |
| 4Q    | \$0.42 | \$0.47 | \$0.47   | \$0.51 | \$0.46 |
| Year  | \$1.61 | \$1.74 | \$1.75   | \$1.94 | \$1.88 |
| P/NII | 11.1x  |        | 10.2x    |        | 9.5x   |

#### Net Asset Value per Share

|    |         | Prior   | Curr.      | Prior   | Curr.   |
|----|---------|---------|------------|---------|---------|
|    | 2016A   | 2017E   | 2017E      | 2018E   | 2018E   |
| 1Q | \$15.02 | \$15.61 | \$ 15.29 A | \$15.70 | \$15.31 |
| 2Q | \$14.82 | \$15.65 | \$ 15.27   | \$15.73 | \$15.34 |
| 3Q | \$15.33 | \$15.65 | \$ 15.27   | \$15.78 | \$15.37 |
| 4Q | \$15.13 | \$15.67 | \$ 15.29   | \$15.84 | \$15.83 |

Company Description: Triangle Capital Corporation is a business development company focusing on the lower middle market. The company typically makes debt and equity investments of \$5 million - \$35 million per transaction in established companies with annual revenues between \$20 million and \$200 million and EBITDA between \$3 million and \$35 million. Its investment objective is to seek attractive returns by generating current income from debt investments and capital appreciation from equity-related investments.

## **Triangle Capital Corporation**

TCAP -- NASDAQ - Neutral - 3

# Seasonally Strong Investment Production – Reaffirming Neutral Rating

- Earnings Update: TCAP reported 1Q17 operating net investment income of \$0.42 per share, which was in line with our estimate and \$0.02 below the Street.
- Operating Highlights: New investments during the quarter were \$161.5 million, up from \$155.6 million in 4Q16 and \$11.8 million in the year-ago period. Investment production substantially exceeded our estimate of \$100.0 million.

Total investment income declined 3.2% linked-quarter (LQ) to \$31.2 million as a \$3.4 million plunge in interest & dividends on investments was partially offset by a \$0.8 million increase in noninterest income.

Excluding \$1.5 million of severance expense booked in 4Q16, net investment income fell \$0.8 million to \$17.8 million LQ driven by the lower total investment income offset in part by a \$0.2 million decline in total operating expenses to \$12.4 million.

The company incurred realized losses of \$13.3 million during the quarter, which were partially offset by \$2.7 million of realized gains.

Net asset value per share (NAV) rose \$0.16 sequentially to \$15.29 due solely to the accretive impact of the company's Q1 common stock offering. EPS of \$0.17 fell shy of the \$0.45 quarterly dividend.

Estimates & Valuation: We are revising our 2017 and 2018 net investment income per share estimates to \$1.75 and \$1.88 from \$1.74 and \$1.94, respectively. We remain concerned about realized and unrealized losses. TCAP has incurred such losses 11 out of the last 13 quarters, including 1Q17. While we believe the recent realignment of the company's investment process should help to stem these losses, we remain on the sidelines until there is greater clarity and reaffirm our Neutral rating.

Note Important Disclosures on pages 7-8 Note Analyst Certification on page 7

Equity Research

### OTHER KEY TAKEAWAYS

- Management noted that the pipeline for new investments remains robust. TCAP has historically focused on the mezzanine space, but has recently increased its production of unitranche and senior debt. While this move will compress yields, the expanded product offering should help boost production.
- The company completed a stock offering in Q1 of 7.0 million of common stock at \$19.50 per share. Net proceeds were approximately \$132.2 million.
- Five portfolio companies were on full nonaccrual status at quarter-end with an aggregate cost basis of \$50.5 million, which comprised 4.2% of the total cost of TCAP's portfolio. This compares to \$38.4 million and 3.5% at year-end 2016.
- In addition, the company had a debt investment in one company that was on nonaccrual status only with respect to payment-in-kind interest. The cost of this debt investment was \$17.7 million (unchanged from year-end) or 1.5% of the total cost of TCAP's portfolio.
- Borrowings from TCAP's line of credit decreased \$35.9 million to \$91.1 million LQ. On May 1, 2017, the company amended its senior secured credit facility to include an increase in commitments to \$435 million from \$300 million and an extension in the maturity by two years to April 30, 2022. The interest rate under the facility remains unchanged at LIBOR/CDOR plus 2.75%.
- Not including \$245.6 million of SBA-guaranteed debt, which is excluded from the asset coverage requirement for BDCs, the debt-to-equity ratio was 0.35X at quarter-end.
- The company has made one new investment subsequent to quarter-end. It invested \$5.0 million in second lien debt in Constellis Holdings, LLC. Constellis provides security and risk management assessment, mission support and training services to government agencies and commercial customers.
- Triangle announced that it appointed CEO Ashton Poole as chairman. Former chairman Garland Tucker will continue to serve as a director.
- The following table provides information regarding the company's investment portfolio. Total net depreciation for the portfolio was (4.8%) at quarter-end, down from (5.4%) at December 31, 2016. Hilliard Lyons does not project any changes in the valuation of the portfolio.

# PORTFOLIO HOLDINGS

|    | HOLDINGS @ March 31, 2017                       | Santas   | Cont   | Fair<br>Value | Apprecia          |                    | Portfolio<br>At Cost |
|----|---|--|--------|---------------|-------------------|--------------------|----------------------|
|    | Company   | Sector   | \$000  | \$000         | (Depreci<br>\$000 |                    |                      |
| 1  | Control Investments CRS Reprocessing, LLC       | Fluid Reprocessing Services                          | 25,270 | 9,053         | (16,217)          | <u>%</u><br>(64.2) | <u>%</u><br>2.1      |
|    | DCWV Acquisition Corporation                    | Arts & Crafts and Home Décor Design and Supplies     | 9,629  | 9,033         | (8,712)           | (90.5)             | 0.8                  |
|    | SRC Worldwide, Inc.                             | Specialty Chemical Manufacturer                      | 8,028  | 8,028         | (0,712)           | (30.3)             | 0.7                  |
| 3  | SING Worldwide, Inc.                            | Specially Chemical Manufacture                       | 0,020  | 0,020         | -                 | •                  | 0.7                  |
|    | Affiliate Investments                           |  |        |               |                   |                    |                      |
|    | All Metals Holding, LLC                         | Steel Processor & Distributor                        | 7,066  | 7,049         | (17)              | (0.2)              | 0.6                  |
|    | CIS Secure Computing Inc.                       | Secure Communications and Computing Solutions        | 11,239 | 12,641        | 1,402             | 12.5               | 0.9                  |
|    | Consolidated Lumber Company LLC                 | Lumber Yard Operator                                 | 1,500  | 2,449         | 949               | 63.3               | 0.1                  |
|    | DPII Holdings, LLC                              | Satellite Communication                              | 6,370  | 2,669         | (3,701)           | (58.1)             | 0.5                  |
|    | FCL Holding SPV, LLC                            | Commercial Printing Services                         | 292    | 596           | 304               | 104.1              | 0.0                  |
|    | Frank Entertainment Group, LLC                  | Movie Theater and Family Entertainment Operator      | 16,693 | 14,789        | (1,904)           | (11.4)             | 1.4                  |
|    | Native Maine Operations, Inc.                   | Fresh Foodservice Distributor                        | 19,635 | 19,635        | -                 | -                  | 1.6                  |
| 11 | NB Products, Inc.                               | Work Apparel and Accessories Distribution            | 37,639 | 50,599        | 12,960            | 34.4               | 3.2                  |
| 12 | Passport Food Group, LLC                        | Manufacturer of Ethnic Food Products                 | 21,600 | 21,600        | -                 | -                  | 1.8                  |
| 13 | PCX Aerostructures, LLC                         | Aerospace Component Manufacturer                     | 35,678 | 22,452        | (13,226)          | (37.1)             | 3.0                  |
| 14 | Team Waste, LLC                                 | Environmental and Facilities Services                | 9,100  | 9,240         | 140               | 1.5                | 0.8                  |
| 15 | Technology Crops, LLC                           | Supply Chain Management Services                     | 12,486 | 11,986        | (500)             | (4.0)              | 1.0                  |
| 16 | TGaS Advisors, LLC                              | Advisory Solutions to Pharmaceutical Companies       | 11,055 | 10,742        | (313)             | (2.8)              | 0.9                  |
| 17 | Tulcan Fund IV, L.P. (Dyson Corporation)        | Custom Forging and Fastener Supplies                 | 1,000  | -             | (1,000)           | (100.0)            | 0.1                  |
| 18 | United Retirement Plan Consultants, Inc.        | Retirement Plan Administrator                        | 1,206  | 565           | (641)             | (53.2)             | 0.1                  |
| 19 | Waste Recyclers Holdings, LLC                   | Environmental and Facilities Services                | 6,485  | 713           | (5,772)           | (89.0)             | 0.5                  |
| 20 | Wythe Will Tzetzo, LLC                          | Confectionery Goods Distribution                     | -      | 5,256         | 5,256             | NA                 | -                    |
|    | Non-Control/Non-Affiliate Investments           |  |        |               |                   |                    |                      |
| 21 | ACA Holdings LLC (My Alarm Center, LLC)         | Security Company                                     | 2,000  | _             | (2,000)           | (100.0)            | 0.2                  |
|    | Access Medical Acquisition, Inc.                | Primary Care Clinic Operator                         | 14,503 | 17,374        | 2,871             | 19.8               | 1.2                  |
|    | Adan & Anais Holdings, Inc.                     | Baby Products  | 2,000  | 2,000         | _,0               | -                  | 0.2                  |
|    | Agilex Flavors & Fragrances, Inc.               | Custom Fragrance Producer                            | 14,303 | 15,485        | 1,182             | 8.3                | 1.2                  |
|    | AGM Automotive, LLC                             | Auto Industry Interior Compenents Supplier           | 630    | 4,364         | 3,734             | 592.7              | 0.1                  |
|    | AM General, LLC                                 | Defense Manufacturing                                | 29,025 | 29,025        | -,                | -                  | 2.4                  |
|    | Avantor Performance Material Holdings, LLC      | Life Sciences and Advanced Technologies              | 14,218 | 14,218        | _                 | _                  | 1.2                  |
|    | Avkem International, LLC                        | Flux and Foundry Manufacturer and Supplier           | 4,084  | 4,084         | _                 | _                  | 0.3                  |
|    | AVL Holdings, Inc.                              | Manufacturer and Distributor for Artists and Authors | 1,300  | 1,831         | 531               | 40.8               | 0.1                  |
|    | Baker Hill Acquisition, LLC                     | Loan Origination Software Solutions Provider         | 14,841 | 13,092        | (1,749)           | (11.8)             | 1.2                  |
|    | Cafe Enterprises, Inc.                          | Restaurant   | 15,000 | 10,253        | (4,747)           | (31.6)             | 1.3                  |
|    | Captek Softgel International, Inc.              | Nutraceutical Manufacturer                           | 16,739 | 16,750        | 11                | 0.1                | 1.4                  |
|    | Carolina Beverage Group, LLC                    | Beverage Manufacturing and Packaging                 | 120    | 597           | 477               | 397.5              | 0.0                  |
|    | Centerfield Media Holding Company               | Digital Marketing                                    | 500    | 1,110         | 610               | 122.0              | 0.0                  |
|    | Community Intervention Services, Inc.           | Behavioral Health Services                           | 17,733 | 12,440        | (5,293)           | (29.8)             | 1.5                  |
|    | Comverge, Inc.                                  | Intelligent Energy Management Solutions              | 16,076 | 17,623        | 1,547             | 9.6                | 1.3                  |
|    | CPower Ultimate HoldCo, LLC                     | Demand Response Business                             | 346    | 346           |                   | -                  | 0.0                  |
|    | CWS Holding Company, LLC                        | Manufacturer of Custom Windows and Sliding Doors     | 1,500  | 2,127         | 627               | 41.8               | 0.1                  |
|    | Data Source Holdings, LLC                       | Print Supply Chain Management Services               | 1,000  | 889           | (111)             | (11.1)             | 0.1                  |
|    | Del Real, LLC                                   | Hispanic Refrigerated Foods Company                  | 16,735 | 16,735        | -                 | - (,               | 1.4                  |
|    | DialogDirect, Inc.                              | Business Process Outsourcing Provider                | 16,020 | 9,380         | (6,640)           | (41.4)             | 1.3                  |
|    | Dimora Brands, Inc.                             | Hardware Designer & Distributor                      | 12,274 | 12,274        | (0,0.0)           | - ( ,              | 1.0                  |
|    | DLC Acquisition, LLC                            | Staffing Firm  | 39,014 | 39,014        | _                 | _                  | 3.3                  |
|    | Dyno Acquiror, Inc.                             | Sewing Products and Decorative Products Supplier     | 5,179  | 5,387         | 208               | 4.0                | 0.4                  |
|    | Eckler's Holdings, Inc.                         | Restoration Parts and Accessories for Classic Autos  | 13,130 | 9,087         | (4,043)           | (30.8)             | 1.1                  |
|    | Flowchem Ltd.                                   | Service to Crude Oil Pipeline Operators              | 782    | 2,718         | 1,936             | 247.6              | 0.1                  |
|    | Fridababy Holdings, LLC                         | Baby Products  | 22,850 | 22,850        | 1,000             | 247.0              | 1.9                  |
|    | FrontStream Holdings, LLC                       | Payment and Donation Management Product Service      | 13,761 | 12,450        | (1,311)           | (9.5)              | 1.2                  |
|    | Frontstreet Facility Solutions, Inc.            | Retail, Restaurant, and Commercial Maintanence       | 9,175  | 3,850         | (5,325)           | (58.0)             | 0.8                  |
|    | Frozen Specialties, Inc.                        | Frozen Foods Manufacturer                            | 13,812 | 13,812        | (3,323)           | (56.0)             | 1.2                  |
|    | GST AutoLeather, Inc.                           | Automotive Interior Leather Supplier                 | 22,942 | 22,942        | -                 | -                  | 1.9                  |
|    | Halo Branded Solutions, Inc.                    | Supply Chain Services                                | 12,824 | 14,302        | 1,478             | -<br>11.5          | 1.9                  |
|    | •   | Multi-sector Holdings                                |        |               |                   |                    |                      |
|    | HKW Capital Partners IV, LP                     | Hunting and Outdoor Products                         | 972    | 1,368         | 396               | 40.7               | 0.1                  |
|    | HTC Borrower, LLC ICP Industrial, Inc.          | 9  | 26,066 | 26,066        | 100               | -                  | 2.2                  |
|    | •   | Coatings Formulator and Manufacturer                 | 23,054 | 23,243        | 189               | 0.8                | 1.9                  |
|    | Inland Pipe Rehabilitation Holding Company, LLC | Cleaning and Repair Services                         | 854    | 1,749         | 895               | 104.8              | 0.1                  |
|    | IPS Structural Adhesvies Holdings, Inc.         | Specialty Adhesives & Plumbing Products Manufacturer | 14,706 | 14,706        | -                 | -                  | 1.2<br>2.3           |
| 58 | KidKraft Inc.                                   | Children's Toy Manurfacturer and Distributor         | 27,223 | 27,223        | -                 | -                  | 2.                   |

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|    | Company  | Sector   | Cost                | Fair<br>Value         | Appreciat             |                   | Portfoli<br>At Cos |
|----|--|--|---------------------|-----------------------|-----------------------|-------------------|--------------------|
|    | Company  | Sector   |                     |                       | (Deprecia             |                   | At Cos             |
| 50 | K-Square Restaurant Partners (Krystal Company)       | Restaurant   | <u>\$000</u><br>638 | <u>\$000</u><br>3,808 | <u>\$000</u><br>3,170 | <u>%</u><br>496.9 | <u>%</u><br>0.1    |
|    | Lakeview Health Holdings, Inc.                       | Substance Abuse Treatment                            | 20,374              | 20,374                | 3,170                 | 450.5             | 1.7                |
|    | Media Storm, LLC                                     | Marketing Services                                   | 7.715               | 5.919                 | (1,796)               | (23.3)            | 0.6                |
|    | MIC Holding LLC (Magpul Industries Corp.)            | Firearm Accessories Manufacturer and Distributor     | 1,500               | 11,901                | 10,401                | 693.4             | 0.0                |
|    | Micross Solutions, LLC                               | Semiconductor Products and Services                  | 26,560              | 26,424                |                       |                   | 2.2                |
|    | Motor Vehicle Software Corporation                   | EVR Services   | •                   | •                     | (136)<br>309          | (0.5)<br>1.5      | 1.8                |
|    | •  |  | 21,046              | 21,355                |                       | NA                |                    |
|    | Nautic Partners VII, LP                              | Multi-sector Holdings                                | 1,063               | 1,516                 | 453                   |                   | 0.1                |
|    | Nomacorc, LLC  | Synthetic Wine Cork Producer                         | 22,857              | 16,852                | (6,005)               | (26.3)            | 1.9                |
|    | Orchid Underwriters Agency, LLC                      | Insurance Underwriter                                | 3,774               | 5,224                 | 1,450                 | 38.4              | 0.3                |
|    | Pike Corporation                                     | Provider of Energy Infrastructure Solutions          | 990                 | 990                   | - (4.040)             | (04.5)            | 0.1                |
|    | PowerDirect Marketing, LLC                           | Marketing Services                                   | 5,268               | 450                   | (4,818)               | (91.5)            | 0.4                |
|    | ProAmpac PG Borrower LLC                             | Manufacturer of Flexible Packaging Products          | 14,780              | 14,780                | -                     | -                 | 1.2                |
|    | REP WWEX Acquisition Parent, LLC                     | Third-Party Logistics Provider                       | 14,780              | 14,780                | -                     | -                 | 1.2                |
|    | RMP Group, Inc.                                      | Provider of RCM Services to Hospitals and Physicians | 10,808              | 10,808                | -                     | -                 | 0.9                |
|    | RockYou, Inc.  | Mobile Game Advertising Network                      | 111                 | 111                   | -                     | -                 | 0.0                |
|    | Rotolo Consultants, Inc.                             | Landscape Services                                   | 10,503              | 9,293                 | (1,210)               | (11.5)            | 0.9                |
|    | SCA Pharmaceuticals, LLC                             | Provider of Pharmaceutical Products                  | 2,715               | 2,715                 | -                     | -                 | 0.2                |
|    | SCUF Gaming, Inc.                                    | Gaming Controller Manufacturer                       | 26,770              | 26,770                | -                     | -                 | 2.2                |
| 77 | Smile Brands, Inc.                                   | Dental Service Organization                          | 25,036              | 23,988                | (1,048)               | (4.2)             | 2.1                |
| 78 | SPC Partners V, LP                                   | Multi-sector Holdings                                | 1,923               | 2,092                 | 169                   | 8.8               | 0.2                |
| 79 | Specialized Desanders, Inc.                          | Particulate Removal Equipment for Energy Sector      | 17,917              | 15,650                | (2,267)               | (12.7)            | 1.5                |
| В0 | Tate's Bake Shop                                     | Baked Goods Production                               | 11,621              | 12,004                | 383                   | 3.3               | 1.0                |
| 81 | TCFI Merlin, LLC                                     | Specialty Staffing Service Provider                  | 20,590              | 20,590                | -                     | -                 | 1.7                |
| 82 | The Cook & Boardman Group, LLC                       | Distributor of Doors and Related Products            | 16,162              | 17,245                | 1,083                 | 6.7               | 1.4                |
| 83 | Tosa Services, LLC                                   | Perishable Food Supply Chain Management              | 28,953              | 28,953                | -                     | -                 | 2.4                |
| 84 | Trademark Global LLC                                 | Supplier to Mass Market Internet Retail              | 16,090              | 16,090                | -                     | -                 | 1.4                |
| 85 | Travelpro Products, Inc. and TP - Holiday Group Ltd. | Luggage and Travel Bag Supplier                      | 20,811              | 20,983                | 172                   | 0.8               | 1.7                |
| 86 | United Biologics, LLC                                | Allergy Immunotherapy                                | 15,799              | 14,867                | (932)                 | (5.9)             | 1.3                |
| 87 | Vantage Mobility International, LLC                  | Wheelchair Accessible Vehicle Manufacturer           | 30,559              | 30,396                | (163)                 | (0.5)             | 2.6                |
| 88 | Water Pik, Inc.                                      | Oral Health and Shower Head Supplier                 | 30,789              | 30,789                | -                     | -                 | 2.6                |
| 89 | Wheel Pros Holdings, Inc.                            | Wheel and Performance Tire Distributor               | 15,572              | 15,618                | 46                    | 0.3               | 1.3                |
|    | Women's Marketing, Inc.                              | Full-Service Media Organization                      | 17,771              | 11,093                | (6,678)               | (37.6)            | 1.5                |
|    | WSO Holdings, LP                                     | Organic/Fair Trade Sugar, Syrup, Nectar and Honey    | 3,090               | 3,679                 | 589                   | 19.1              | 0.3                |
|    | YummyEarth, Inc.                                     | Organic Candy Manufacturer                           | 26,646              | 21,356                | (5,290)               | (19.9)            | 2.2                |
|    | Total Investments                                    |  | 1,190,843           | \$1,133,206           | (\$57,637)            | (4.8)             | 100.0              |

#### **SUITABILITY**

Our suitability rating on TCAP is 3 on our scale of 1 to 4 (1 = most conservative, 4 = most aggressive). Factors contributing to our suitability rating include the company's market capitalization, liquidity, trading volume and diversity of revenues.

### RISKS AND CONSIDERATIONS

Triangle Capital is exposed to various risks including:

- **Economic Risk** A widespread economic downturn could weaken the credit quality of TCAP's portfolio companies which could lead to higher than expected write downs and limit future growth opportunities in the small and medium sized companies TCAP invests in.
- Interest Rate Risk Under a rising rate environment, TCAP's strong dividend yield may lose appeal and lead to lower demand for the stock.
- **Investment Criteria Risk** Failure to invest in securities that will support the dividend and future growth of TCAP could eventually lead to dividend cuts.
- Sector Rotation The share price of the company's common stock may be vulnerable to any sector rotation that might occur.

### **G**LOSSARY

**Regulated Investment Company (RIC):** As regarded by the Internal Revenue Service. By following a few requirements, the most important of which is paying out at least 90% of taxable income (ordinary income plus short-term capital gains), the company does not pay federal income tax. This *avoids double taxation*. A typical company distributes common dividends out of net income (after-tax). Taxes are paid again by the shareholder upon receipt of a dividend. Sometimes a RIC will report income taxes paid. Any amount of taxable income greater than 90% but less than 98% not paid to shareholders is subject to a 4% excise tax and a 35% rate on any taxable income retained. There may be some instances where it is in the RIC's best interest to retain income in spite of paying the taxes.

**Business Development Company (BDC):** Structure provided in the Investment Company Act of 1940. Basic requirements: 1) Qualifying assets – 70% of total assets must be small private U.S. companies. 2) Asset coverage – assets must cover the company's borrowings by at least 200% or debt to equity cannot exceed 1. 3) Significant managerial assistance – BDCs must offer to provide guidance to its portfolio companies.

**Non-Diversified Company:** May have investments exceeding 5% of total assets or an equity interest in a company exceeding 10%.

| TRIANGLE CAPITAL CORPORATION  | N         |           |                  |           |           |             |               |           |           |               |           |           | -             | TCAP:NEUTRAI | JTRAL         |
|---|-----------|-----------|------------------|-----------|-----------|-------------|---------------|-----------|-----------|---------------|-----------|-----------|---------------|--------------|---------------|
| \$ Thousands, Except for Per Share Data                                       | 1Q16A     | 2Q16A     | 3Q16A            | 4Q16A     | 1Q17A     | 2Q17E       | 3Q17E         | 4Q17E     | FY 2015 A | FY 2016 A     | FY 2017 E | FY 2018 E | FY 2016 A     | EY 2017 E    | FY 2018 E     |
| Statement of Operations. Investment Income:                                   |           |           |                  |           |           |             |               |           |           |               |           |           |               | Cuange       |               |
| Interest & Dividends  | 24,585    | 25,588    | 25,262           | 29,511    | 27,772    | 30,698      | 32,553        | 34,210    | 108,217   | 104,946       | 125,233   | 141,178   | -3.0%         | 19.3%        | 12.7%         |
| Noninterest Income  | 2,034     | 2,779     | 2,015            | 1,558     | 2,318     | 2,150       | 2,150         | 2,150     | 12,845    | 346<br>8,386  | 8,768     | 9,400     | -34.7%        | 4.6%         | 7.2%          |
| Total Investment Income   | 26,656    | 28,422    | 27,412           | 31,190    | 30,190    | 32,988      | 34,857        | 36,514    | 121,287   | 113,680       | 134,550   | 151,405   | -6.3%         | 18.4%        | 12.5%         |
| Interest & Other Financing Fees   | 6.519     | 6.765     | 6.758            | 6.679     | 6.910     | 6.905       | 7.074         | 7.310     | 26.754    | 26.721        | 28.199    | 31,005    | -0.1%         | 5.5%         | %6.6          |
| General & Administrative Expenses   | 10,539    | 5,318     | 4,823            | 7,402     | 5,461     | 6,136       | 6,449         | 6,755     | 22,904    | 28,082        | 24,801    | 28,388    | 22.6%         | -11.7%       | 14.5%         |
| Total Expenses  | 17,058    | 12,083    | 11,581           | 14,081    | 2,571     | 2,649       | 2,728         | 2,810     | 49,658    | 54,803        | 53,000    | 59,393    | 10.4%         | -3.3%        | 12.1%         |
| Net Investment Income   | 9,598     | 16,339    | 15,831           | 17,109    | 17,819    | 19,947      | 21,335        | 22,449    | 71,629    | 58,877        | 81,550    | 92,011    | -17.8%        | 38.5%        | 12.8%         |
| Realized & Unrealized Gains (Losses): Total Net Realized Gain/Il oce) on Sale | 786       | 3 037     | (11 211)         | 8 673     | (13 310)  |             |               |           | (27 489)  | 1 985         | (13 310)  |           | -107 2%       | -771 0%      | -100 0%       |
| Net Unrealized (Depreciation) / Appreciation                                  | 2.232     | (13,589)  | 3.224            | (18.037)  | 2.693     |             |               |           | 5,496     | (26,170)      | 2.693     |           | -576.2%       | -110.3%      | -100.0%       |
| Net Gains/(Losses)  | 2,818     | (9,652)   | (7,987)          | (9,364)   | (10,626)  | ٠           | ٠             | •         | (21,993)  | (24,185)      | (10,626)  | '         | 10.0%         | -56.1%       | -100.0%       |
| Benefit (Provision) for Taxes   | 7         | •         | 36               | (482)     | •         | •           |               | •         | (384)     | (432)         |           | •         | 13.3%         | -100.0%      | ¥             |
| Loss on Extinguishment of Debt  Net Dec./Inc. in Net Assets from Operations   | 12,427    | 6.687     | 7.880            | 7,262     | 7.193     | 19.947      | 21.335        | 22.449    | (1,394)   | 34.256        | 70.924    | 92.011    | -100.0%       | 107.0%       | NA 78         |
| Porformance Batics:   | į         | 5         |                  | 101       |           | 5           | 200           |           |           | 201           | 100       | 5         |               | 2            |               |
| Yield on Investments @ Cost   | 10.01%    | 10.62%    | 10.26%           | 11.27%    | 9.85%     | 10.10%      | 10.00%        | 10.00%    | 11.41%    | 10.54%        | 9.99%     | 10.00%    | %9'.2-        | -5.3%        | 0.1%          |
| Yield on Total Earning Assets @ Cost  | 9.47%     | 9.70%     | 8.97%            | 9.99%     | 9.10%     | 9.52%       | 9.53%         | 9.55%     | 10.47%    | 9.53%         | 9.42%     | 9.58%     | -9.0%         | -1.1%        | 1.7%          |
| Interest Expense / Avg. Borrowings  | 5.15%     | 5.12%     | 5.08%            | 5.14%     | 5.42%     | 5.35%       | 4.85%         | 4.51%     | 5.61%     | 5.12%         | 5.03%     | 18.41%    | -8.6%         | -1.8%        | 265.9%        |
| Efficiency Katio  | 18.90%    | 18.71%    | 17.59%           | 18.92%    | 18.09%    | 18.60%      | 18.50%        | 18.50%    | 18.88%    | 18.55%        | 18.43%    | 18.75%    | -1.8%         | -0.6%        | 1.7%          |
| ROA   | 1.22%     | 0.62%     | 0.70%            | 0.63%     | 5.98%     | 6.03%       | 6.20%         | 6.35%     | 4.60%     | 5.08%         | 5.82%     | 5.89%     | 10.3%         | 14.6%        | 1.3%          |
| ROE   | 2.46%     | 1.34%     | 1.27%            | 1.19%     | 4.90%     | 6.63%       | 8.15%         | 10.04%    | 9.41%     | 5.61%         | 9.67%     | 10.39%    | -40.5%        | 72.6%        | 7.5%          |
| Balance Sheet:  |           |           |                  |           |           |             |               |           |           |               |           |           |               |              |               |
| Total Investments At Cost   | 967 401   | 970 953   | 987 330          | 1 096 932 | 1 190 845 | 1 247 371   | 335 647       | 378 848   | 1 007 349 | 1 096 932     | 1 378 848 | 1 538 645 | %6 8          | 25.7%        | 11 6%         |
| Total Investments At Fair Value   | 939,976   | 930,823   | 947,732          | 1,037,907 |           | •           |               | 1,321,212 | 977,277   | 1,037,907     | 1,321,212 | 1,481,009 | 6.2%          | 27.3%        | 12.1%         |
| Cash & Cash Equivients  | 64,163    | 124,930   | 168,337          | 107,088   | 609'06    | 70,000      | 70,000        | 70,000    | 52,615    | 107,088       | 70,000    | 70,000    | 103.5%        | -34.6%       | %0.0          |
|   |           | 14,542    | 11,676           | 14,655    | 10,451    | 10,451      | ,             | 10,451    | 9,425     | 14,655        | 10,451    | 10,451    | 55.5%         | -28.7%       | %0.0          |
|   | 1,016,168 | 1,070,295 | 1,127,745        | 1,159,651 | 1,234,263 | 1,270,186 1 | ,358,463 1    | 1,401,663 | 1,039,317 | 1,159,651     | 1,401,663 | 1,561,460 | 11.6%         | 20.9%        | 11.4%         |
| Liabilities & Shareholders Equity:  Borrowings Inder Credit Eacility          | 128 109   | 152 070   | 971 428          | 127 012   | 04 090    | 101 030     | 111 409       | 152 094   | 131 257   | 127 012       | 152 094   | 159 859   | -3 %          | 19 7%        | ٦ 4%          |
| Notes   | 162,292   | 162,444   | 162.599          | 162.755   | 162.915   | 162.915     | 162.915       | 162.915   | 162,142   | 162.755       | 162.915   | 162.915   | 0.4%          | 0.1%         | %0.0          |
| SBA-Guaranteed Debentures   | 213,070   | 244,938   | 245,163          | 245,389   | 245,619   | 271,532     | 348,000       | 348,000   | 220,649   | 245,389       | 348,000   | 348,000   | 11.2%         | 41.8%        | %0.0          |
| Total Borrowings  | 503,471   | 559,452   | 499,190          | 535,156   | 499,624   | 535,477     | 622,324       | 600,599   | 514,048   | 535,156       | 600'899   | 670,774   | 4.1%          | 23.9%        | 1.2%          |
| Other Liabilities   | 8,349     | 12,592    | 9,200            | 13,339    | 5,432     | 5,432       | 5,432         | 5,432     | 16,902    | 13,339        | 5,432     | 5,432     | -21.1%        | -59.3%       | %0.0          |
| Total Liabilities   | 511,820   | 572,044   | 508,390          | 548,494   | 505,056   | 540,909     | 627,756       | 668,441   | 530,950   | 548,494       | 668,441   | 676,206   | 3.3%          | 21.9%        | 1.2%          |
| Shareholders Equity (Net Assets)  | 504,348   | 498,251   | 1 1 27 7 7 1 5   | 611,156   | 702,827   | 729,277     | 730,707       | 133,222   | 508,367   | 1 150 651     | 133,222   | 885,255   | 20.2%         | 20.0%        | 70.7%         |
| "   | 001 (010) | 0.070,0   | 1,121,143        | 1,09,001  | 207,402   | 00 777      | 204,000       | 200,104   | 110,000,1 | 100,601       | 000,104,1 | 00+,100,1 | 0,0.          | 20.970       | o/<br>t:      |
| Assets/Equity   | 2.01x     | 2.15x     | 1.82x            | 1.90x     | 1.69x     | 1.74x       | 1.86x         | 1.91x     | 2.04x     | 1.90x         | 1.91x     | 1.76x     | -7.2%         | 0.7%         | -7.7%         |
| Total Debt to Equity  | 99.83%    | 112.28%   | %09.08           | 87.56%    | 68.52%    | 73.43%      | 85.17%        | 90.45%    | 101.12%   | 87.56%        | 90.42%    | 75.77%    | -13.4%        | 3.3%         | -16.2%        |
| Total Debt to Equity Ex SBA Debt  | 27.58%    | 63.12%    | 41.01%           | 47.41%    | 34.83%    | 36.19%      | 37.54%        | 45.96%    | 57.71%    | 47.41%        | 45.96%    | %98.79    | -17.8%        | -9.4%        | 28.0%         |
| Share & Per Share Data:   | 1         | 0         |                  |           |           | ļ           |               | į         |           |               | į         | i<br>I    |               | Î            | i i           |
| Common Shares Outstanding (000)   | 33,576    | 33,630    | 40,405<br>38 115 | 40,401    | 47,681    | 47,77       | 47,861        | 47,951    | 33,375    | 36.407        | 47,951    | 25,932    | 21.1%         | 18.7%        | 16.6%         |
| Regular Dividends   | 0.54      | 0.45      | 0.45             | 0.45      | 0.45      | 0.45        | 0.45          | 0.45      | 2.16      | 1.89          | 1.80      | 1.80      | -12.5%        | -4.8%        | %0:0          |
| Supplemental Dividends  | 0.00      | 0.00      | 0.00             | 0.00      | 0.00      | 0.00        | 0.00          | 0.00      | 0.20      | 0.00          | 0.00      | 0.00      | -100.0%       | ₹            | Ą             |
| Payout Ratio  | 188%      | 95%       | 108%             | 106%      | 108%      | 108%        | 101%          | %96       | 109%      | 117%          | 103%      | %96       | 6.5%          | -11.8%       | -6.7%         |
| Net Investment Income Per Share   | 0.29      | 0.49      | 0.42             | 0.42      | 0.42      | 0.42        | 0.45          | 0.47      | 2.16      | 1.62          | 1.75      | 1.87      | -24.8%        | 8.0%         | 7.2%          |
| Earnings Per Share<br>Net Asset Value Per Share                               | 0.37      | 0.20      | 15.33            | 0.18      | 0.17      | 0.42        | 0.45<br>15.27 | 15.29     | 1.44      | 0.94<br>15.13 | 1.52      | 1.87      | 6.5%<br>-0.7% | -11.8%       | -6.7%<br>3.5% |
| Solution Company and Hilling and June actions                                 |           |           |                  |           |           |             |               |           |           |               |           |           |               |              |               |
| Source: Company reports and milard Lyons estimates.                           |           |           |                  |           |           |             |               |           |           |               |           |           |               |              | 7             |

Additional information is available upon request.

#### **Analyst Certification**

I, Andrew W. Stapp, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject company(ies) and its (their) securities. I also certify that I have not been, am not, and will not be receiving direct or indirect compensation in exchange for expressing the specific recommendation(s) in this report.

## **Important Disclosures**

Hilliard Lyons' analysts receive bonus compensation based on Hilliard Lyons' profitability. They do not receive direct payments from investment banking activity.

Hilliard Lyons has participated in a selling group for an offering of securities of Triangle Capital Corporation in the past 12 months.

Hilliard Lyons has received investment banking compensation from Triangle Capital Corporation in the past 12 months.

Hilliard Lyons acted as a manager or co-manager of an offering of securities of Triangle Capital Corporation in the past 12 months.

Hilliard Lyons expects to receive investment banking compensation from Triangle Capital Corporation in the coming 3 months.

#### **Investment Ratings**

Buy - We believe the stock has significant total return potential in the coming 12 months.

**Long-term Buy** - We believe the stock is an above average holding in its sector, and expect solid returns to be realized over a longer time frame than our Buy rated issues, typically 2-3 years.

**Neutral** - We believe the stock is an average holding in its sector, is currently fully valued, and may be used as a source of funds if better opportunities arise.

**Underperform** - We believe the stock is vulnerable to a price set back in the next 12 months.

#### **Suitability Ratings**

- 1 A large cap, core holding with a solid history
- 2 A historically secure company which could be cyclical, has a shorter history than a "1" or is subject to event driven setbacks
- **3** An above average risk/reward ratio could be due to small size, lack of product diversity, sporadic earnings or high leverage
- **4** Speculative, due to small size, inconsistent profitability, erratic revenue, volatility, low trading volume or a narrow customer or product base

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|                    |                       | l Lyons<br>nded Issues |                | nt Banking<br>n Past 12 Mo. |
|--------------------|-----------------------|------------------------|----------------|-----------------------------|
|                    | # of                  | % of                   |                |                             |
| Rating             | <b>Stocks Covered</b> | Stocks Covered         | <b>Banking</b> | No Banking                  |
| Buy                | 36                    | 30%                    | 14%            | 86%                         |
| Hold/Neutral       | 71                    | 58%                    | 6%             | 94%                         |
| Sell               | 15                    | 12%                    | 7%             | 93%                         |
| As of 5 April 2017 |                       |                        |                |                             |

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